

## Unions and Collective Bargaining

Economic Effects in a Global Environment

> Toke Aidt Zafiris Tzannatos



## Contents

Lis	st of Tables, Figures, and Boxes	v
Fo	reword	vii
Fo	reword	ix
	Robert Holzmann	
Pro	eface and Acknowledgments	xi
Ab	oout the Authors	xiii
Lis	st of Acronyms	xv
1.	Introduction and Summary	1
	The Findings of the Book	4
2.	Economic Effects of Labor Standards	17
	Labor Standards and Economic Performance	17
	Labor Standards and International Trade	20
3.	Collective Bargaining and Economic Performance—A	
	Review of the Theory ,	
	What Unions Do	
	What Employers' Organizations Do	
	Organization of Collective Bargaining	
	Dispute Resolution	56
	Unions: Net Costs or Net Benefits?	

4.	Empirical Evidence from Microeconomic Studies	39
	The Wage Markup in Different Countries	
	Variations in the Wage Markup	49
	Other Union Effects :	60
	Conclusion	
5.	Empirical Evidence from Macroeconomic Studies	79
	Conceptual Issues	
	Measuring Labor Market Institutions and Economic	
	Performance.	80
	Estimation Methodology	
	Union Density and Bargaining Coverage	
	Bargaining Coordination and Comparative Economic	
	Performance: The Big Picture	98
	Dissecting Bargaining Coordination	
	Bargaining Coordination and the Flexibility of the Labor	
	Market	110
	The Interaction between Bargaining Coordination, Union	220
	Density, and Coverage	111
	Strikes, Social Partnership, and International Trade	
	Conclusion	
	Conclusion	120
Anı	pendix 1: Definition and Description of the Indicators of	
·-PI	Bargaining Coordination	121
Ap	pendix 2: Substudies	133
	Overview	133
Sel	ected Glossary*	147
	Control Grosser	····I-Te
Ref	ferences	147
Ind	lex	163