



# CULTURAL INTELLIGENCE

*Individual Interactions  
Across Cultures*

---

P. CHRISTOPHER EARLEY  
SOON ANG

---

STANFORD BUSINESS BOOKS  
*An Imprint of Stanford University Press*  
Stanford, California

## CONTENTS

---

	<i>List of Tables and Figures</i>	ix
	<i>Preface</i>	xi
<i>Chapter 1</i>	<b>Introduction</b>	1
<b>PART 1</b>	<b>THEORY AND CONCEPTUAL FRAMEWORK</b>	
<i>Chapter 2</i>	<b>Concept of Intelligence</b>	25
<i>Chapter 3</i>	<b>A Theory of Cultural Intelligence</b>	59
<i>Chapter 4</i>	<b>Cognitive Basis of Cultural Intelligence</b>	93
<i>Chapter 5</i>	<b>Motivational Basis of Cultural Intelligence</b>	124
<i>Chapter 6</i>	<b>Behavioral Cultural Intelligence</b>	155
<b>PART II</b>	<b>APPLICATIONS TO WORK ORGANIZATIONS</b>	
<i>Chapter 7</i>	<b>Cultural Intelligence Assessment and Measurement</b>	185
	<i>By Chay Hoon Lee and Klaus J. Templer</i>	

---

<i>Chapter 8</i>	<b>Cultural Intelligence and Global Work Assignments</b>	<b>209</b>
<i>Chapter 9</i>	<b>Integration and Application: Diversity Work Assignments</b>	<b>233</b>
<i>Chapter 10</i>	<b>Training and Developing Cultural Intelligence</b> <i>By Joo-Seng Tan and Roy Yong-Joo Chua</i>	<b>258</b>
<i>Chapter 11</i>	<b>Some Concluding Thoughts</b>	<b>304</b>
	<i>Works Cited</i>	<b>313</b>
	<i>Index</i>	<b>357</b>