

Merchants and Trade Networks in the Atlantic and the Mediterranean, 1550–1800

Connectors of commercial maritime systems

**Edited by Manuel Herrero Sánchez
and Klemens Kaps**

Contents

<i>List of figures and maps</i>	vii
<i>List of tables</i>	viii
<i>List of contributors</i>	ix

1 Connectors, networks and commercial systems: approaches to the study of early modern maritime commercial history	1
MANUEL HERRERO SÁNCHEZ AND KLEMENS KAPS	

PART I

Merchant networks, early modern long-distance trade and globalisation: theoretical considerations and historiographical reappraisal	37
--	----

2 Social capital, networks and trust in early modern long-distance trade: a critical appraisal	39
XABIER LAMIKIZ	

3 Understanding networking: theoretical framework and historical evidence	62
MONTSERRAT CACHERO VINUESA	

4 Merchants and the beating of a butterfly's wings: from local to global in the transfer of economic behaviour models in the eighteenth century	83
ANA CRESPO SOLANA	

PART II

**The social composition of networks: cultural identities
versus transnationality**

107

- 5 Adaptive strategies: French and Flemish merchant
communities in Seville as connectors of European and
American markets (1570–1650)**

109

EBERHARD CRAILSHEIM

- 6 Agents of globalisation: an approximation to Santi
Federighi's commercial network, c. 1620–1643**

130

JOSÉ L. GASCH-TOMÁS

- 7 Nations? What nations? Business in the shaping of international
trade networks: Seville in the eighteenth century**

145

MANUEL F. FERNÁNDEZ CHAVES AND MERCEDES GAMERO ROJAS

PART III

**Connecting spaces: networks and systems, merchants and
political economies**

169

- 8 Interconnecting trade regions: international networks of
German merchants in the eighteenth century**

171

MARGRIT SCHULTE BEERBÜHL

- 9 Merchants between the Mediterranean Sea and the
Atlantic Ocean: the Bouligny family case (1700–1762)**

196

PABLO HERNÁNDEZ SAU

PART IV

**The complexity of networks: formal and informal
exchange mechanisms and rupture of merchant
cooperation**

219

- 10 Hides and the Hispanic monarchy: from contraband to
royal privilege**

221

BETHANY ARAM

- 11 Structural holes and bad ideas: Liverpool's Atlantic trade
networks in the early-eighteenth century**

237

SHERYLLYNNE HAGGERTY

Index

255