EDITED BY
DORCAS ROBINSON
TOM HEWITT
JOHN HARRISS



MANAGING DEVELOPMENT UNDERSTANDING INTER-ORGANIZATIONAL RELATIONSHIPS





heOpen Iniversity Landa

London • Thousand Oaks • New Dehli

SAGE PUBLICATIONS IN ASSOCIATION WITH THE OPEN UNIVERSITY

CONTENTS

	PART 1	
	INTRODUCTIONS	* 1
1	WHY INTER-ORGANIZATIONAL RELATIONSHIPS MATTER	1
•	Dorcas Robinson, Tom Hewitt and John Harriss	
2	UNDERSTANDING ORGANIZATIONS AND INSTITUTIONS Teddy Brett	17
3	A HYBRID OR A THIRD WAY? CONTEMPORARY THINKING ON	
	INTER-ORGANIZATIONAL RELATIONSHIPS Tom Hewitt	49
	PART 2 COMPETITION	
4		47
4	THE PRIVATE SECTOR AND COMPETITIVE MARKETS IN DEVELOPMENT Joanna Chataway	67
5	COMPETITION WITHIN AND BETWEEN ORGANIZATIONS Mick Moore	89
6	TWO DECADES OF COMPETITION OVER HEALTH IN MOZAMBIQUE Joseph Hanlon	115
	CONCLUSIONS TO PART 2: KEY CONCEPTS AND PRINCIPLES OF COMPETITION	137
	PART 3 CO-ORDINATION	
7	REFORMING THE STATE: CO-ORDINATION, REGULATION OR	
	FACILITATION? Dorcas Robinson	167
8	INTER-AGENCY CO-ORDINATION IN EMERGENCIES Jon Bennett	
9	CO-ORDINATION IN THE UN SYSTEM: THE REFORM PROCESS IN THE ECONOMIC AND SOCIAL ORGANIZATIONS OF THE UN Paul Taylor	193
	CONCLUSIONS TO PART 3: KEY CONCEPTS AND PRINCIPLES OF	
	CO-ORDINATION	215
	PART.4 CO-OPERATION	
10	WORKING TOGETHER: THE PRINCIPLES AND PRACTICE OF	
	CO-OPERATION AND PARTNERSHIP John Harriss	225
11	PARTNERSHIP	243
	Angela Penrose	
12	BUILDING TRUST AND CO-OPERATION: TRANSFORMING THE LAND BANK Helena Dolny	261
	CONCLUSIONS TO PART 4: KEY CONCEPTS AND PRINCIPLES OF	^

PART 5 CONCLUSIONS

13	13 ROYDS REGENERATION PROGRAMME: A CASE STUDY IN INTER-ORGANIZATIONAL RELATIONSHIPS Gordon Wilson		
14	PUTTING INTER-ORGANIZATIONAL IDEAS INTO PRACTICE Tom Hewitt and Dorcas Robinson		301
	REFERENCES	· .	329
	ACKNOWLEDGEMENTS		345
	INDEX	• •	347