HANDBOOK OF

SELF-REGULATION

Edited by

MONIQUE BOEKAERTS

Leiden University
Center for the Study of Education and Instruction
Leiden, The Netherlands

PAUL R. PINTRICH

University of Michigan Combined Program in Education and Psychology Ann Arbor, Michigan

MOSHE ZEIDNER

University of Haifa Faculty of Education Mount Carmel, Israel



San Diego San Francisco New York Boston London Sydney Tokyo

CONTENTS

FOREWORD XXI
ABOUT THE EDITORS XXV
CONTRIBUTORS XXVII

1

SELF-REGULATION: AN INTRODUCTORY OVERVIEW

MONIQUE BOEKAERTS, PAUL R. PINTRICH, AND MOSHE ZEIDNER

PART I

GENERAL THEORIES AND MODELS
OF SELF-REGULATION

2

ATTAINING SELF-REGULATION: A SOCIAL COGNITIVE PERSPECTIVE

BARRY J. ZIMMERMAN

I. Introduction 13A. A Triadic Definition of Self-Regulation 13

ii. The directive of deli-regulatory dystems	re of Self-Regulatory Systems	1:
--	-------------------------------	----

- A. Forethought Phase 16
- B. Performance or Volitional Control Phase 18
- C. Self-Reflection Phase 21
- III. Social and Environmental Influences on Self-Regulation 24
- IV. Dysfunctions in Self-Regulation 26
 - V. Development of Self-Regulatory Skill 28
- VI. Future Research Directions 32
- VII. A Concluding Comment 34
 References 35

ON THE STRUCTURE OF BEHAVIORAL SELF-REGULATION

CHARLES S. CARVER AND MICHAEL F. SCHEIER

- I. Behavior Is Goal Directed and Feedback Controlled 42
 - A. Feedback Loops 42
 - B. Reemergent Interest in Approach and Avoidance 46
- II. Hierarchicality among Goals 47
 - A. Premise: Goals Can Be Differentiated by Levels of Abstraction 47
 - B. Action Identification 48
 - C. Multiple Paths to High-Level Goals, Multiple Meanings in Concrete Action 49
 - D. Goal Importance: Goals and the Self 50
- III. Feedback Control and Creation of Affect 51
 - A. Theory 51
 - B. Research Evidence 52
 - C. Cruise Control Model 52
 - D. Affect from Discrepancy-Enlarging Loops 53
 - E. Merging Affect and Action 54
 - F. Is This Really a Feedback System? 55
 - G. Shifts in Standards 56
 - H. Comparison with Biological Models of Bases of Affect 58
- IV. Confidence and Doubt, Persistence and Giving Up 60
 - A. Engagement versus Giving Up 61
 - B. Is Disengagement Good or Bad? 62

ONTENTS	VI
C. Hierarchicality and Importance Can Impede Disengageme	ent 63
D. Watersheds, Disjunctions, and Bifurcations among Respo	nses 63
V. Dynamic Systems and Human Behavior 64	
A. Nonlinearity 65	
B. Sensitive Dependence on Initial Conditions 66	
C. Phase Space, Attractors, and Repellers 67	
D. Another Way of Picturing Attractors 68	
E. Goals as Attractors 70	
VI. Catastrophe Theory 71	
A. Hysteresis 73	
D 0 4 1' 1' CC 1 1 771 774	

B. Some Applications of Catastrophe Theory

C. Effort versus Disengagement

VII. Concluding Comment References 80

ASPECTS OF GOAL NETWORKS: IMPLICATIONS FOR SELF-REGULATION

JAMES Y. SHAH AND ARIE W. KRUGLANSKI

- I. A Structural Analysis of Goal Networks
 - A. Equifinality and the Goals-Means Association
 - B. Multifinality and the Means-Goals Association
 - C. "Lateral" Associations within Goal Networks 90
- II. Self-Regulatory Consequences of Goal Network Structure
 - A. Goal Commitment 92
 - B. Choice of Means 94
 - C. How Means Are Experienced 97
 - D. Means Substitution
- III. Individual Differences in the Structure of Goals and Means 102
 - A. Differences in Motivational Orientation
 - B. Differences in Personal Goal Content 105
 - C. Differences in Regulatory Experience 105
- IV. Comparison to Other Perspectives on Goal Networks
 - V. Future Directions: Interpersonal Goals
- VI. Conclusion 107 References 108

A FUNCTIONAL-DESIGN APPROACH TO MOTIVATION AND SELF-REGULATION: THE DYNAMICS OF PERSONALITY SYSTEMS AND INTERACTIONS

JULIUS KUHL

-	T		
	Intro	duction	111
	THE	uucuon	

- A. Cognitive versus Dynamic Concepts of Motivation 113
- B. The Theory of Action Control 114
- II. Dynamic Concepts in Classical Theories of Motivation 116
 - A. Neglect of Subcognitive Mechanisms 117
 - B. Underspecification of Dynamic Concepts 118
- III. Aristotle's Dynamic Concepts 121
 - A. Functional Explanation of Aristotle's Theory of Motivation 122
 - B. Systems Interactions: Modulation of Connectivity among Subsystems 123
- IV. Personality Systems Interaction Theory 126
 - A. Elementary Systems: Intuitive Behavior Control and Object Recognition 127
 - B. High-Level Systems: Intention Memory and Analytical Thinking versus Extension Memory and Intuitive Feeling 128
 - C. Affect-Cognition Modulation 134
 - D. Microanalytic Testing of Dynamic Modulation Effects 147
- V. Back to the Future: From Contents to Mechanisms 148
 - A. Reinterpretation of Familiar Phenomena 149
 - B. Decomposing Self-Regulation: New Self-Report and Objective Assessment Techniques 154
- VI. Conclusion 159

References 163

6

PERSONALITY, SELF-REGULATION, AND ADAPTATION:

A COGNITIVE - SOCIAL FRAMEWORK

GERALD MATTHEWS, VICKI L. SCHWEAN, SIAN E. CAMPBELL, DONALD H. SAKLOFSKE, AND ABDALLA A. R. MOHAMED

I. Frameworks for Personality and Self-Regulation Research 1

- A. Constructs of the Cognitive-Social Framework 172
- B. A Cognitive Architecture for Self-Regulation 174
- C. Self-Regulation and Social Cognition 175
- D. Traits and Stable Individual Differences in Self-Regulation 176
- II. Self-Regulation, Traits, and Cognitive Stress Processes 177
 - A. Coping 177
 - B. Appraisal 179
 - C. Metacognition and Mood Awareness 180
 - D. Worry 181
- III. Personality and Self-Regulation of Reactions to Life Stress 182
 - A. Neuroticism as a Predictor of Appraisal and Coping 182
 - B. Mediation of Neuroticism Effects by Cognitive Stress Processes 184
 - C. Dispositional Self-Consciousness and Cognitive Stress Processes 185
- IV. Personality and Self-Regulation in Performance Environments 187
 - A. Cognitive-Attentional Mechanisms for Anxiety Effects on Performance 187
 - B. Self-Regulation and Stress Processes in Performance Environments 188
- V. Aggressive Behavior 193
 - A. Cognitive Processes in Aggression 194
 - B. Research Exploring Cognitive Distortions in Aggressive Children 196
 - C. Research Exploring Cognitive Deficiencies in Aggressive Children 197
 - D. Developing the Theory of Aggression and Self-Regulation 198
- VI. Conclusions 199
 References 201

ORGANIZATION AND DEVELOPMENT OF SELF-UNDERSTANDING AND SELF-REGULATION: TOWARD A GENERAL THEORY

ANDREAS DEMETRIOU

- I. Introduction 209
- II. The Architecture of Self-Aware and Self-Regulated Systems 211
 - A. The Mind 212
 - B. Temperament, Personality, Thinking Styles, and the Self 222
 - C. Toward an Overarching Model of Mind, Personality, and Self 226

X CONTENTS

III. Development of Self-Understanding and Self-Regulation 227

- A. Development of the Child's Understanding of the Organization and Functioning of the Mind 228
- B. Development of Self-Representation 232
- C. Development of Self-Regulation 234
- IV. Explaining the Development of Self-Understanding and Self-Regulation 237
 - A. Intraindividual Dynamics in the Development of Self-Understanding and Self-Regulation 238
 - B. Interindividual Dynamics in the Development of Self-Understanding and Self-Regulation 240
 - C. Looking to the Future: Integrating Research on Mind, Personality, and Self 242
 - V. Conclusions 244 References 246

8

THE ROLE OF INTENTION IN SELF-REGULATION: TOWARD INTENTIONAL SYSTEMIC MINDFULNESS

SHAUNA L. SHAPIRO AND GARY E. SCHWARTZ

- I. Systems Theory, Self-Regulation, and Mindfulness 255
- II. Self-Regulation 256
- III. Self-Regulation Techniques and Potential Limitations 257
- IV. Psychophysiological Research on Self-Regulation— Physiology and Energy 258
 - V. Elaboration of an Expanded Self-Regulation Model: Intention 259
- VI. Intention 260
- VII. Intentional Systemic Mindfulness: Mindfulness Qualities and Systemic Perspectives 260
- VIII. Applications of Intentional Systemic Mindfulness to Self-Regulation Techniques 265
 - IX. Connectedness and Interconnectedness 266
 - X. General Principle of Intentional Systemic Mindfulness Interventions 268
 - XI. Facilitating Intention Systemic Mindfulness 268
 - XII. Directions for Future Research 269
- XIII. Implications for Health and Medicine 269
- XIV. Summary 270 References 270

COMMUNAL ASPECTS OF SELF-REGULATION

TAMARA JACKSON, JEAN MACKENZIE, AND STEVAN E. HOBFOLL

- I. Introduction 275
 - A. Communal Regulation 276
 - B. Embedded Social Components of Self-Regulation Models 276
 - C. Individualistic Terms of Traditional Models of Self-Regulation 280
 - D. Concept of Interreliance 282
 - E. The Impact of Culture on Self-Regulatory Behaviors 283
- II. Coping as Self-Regulation 287
 - A. Social Context of Coping 288
 - B. Multiaxial Model of Coping 289
 - C. Communal Mastery 291
 - D. Directions for Future Research 294
- III. Summary and Conclusion 295 References 296

PART II

DOMAIN-SPECIFIC MODELS AND RESEARCH ON SELF-REGULATION

10

SELF-REGULATION IN ORGANIZATIONAL SETTINGS:

A TALE OF TWO PARADIGMS

JEFFREY B. VANCOUVER

- I. Introduction 303
- II. Definitions 304
 - A. Self-Regulation 304
 - B. Self-Regulated Learning 306
 - C. Summary 307
- III. Two Paradigms 308
 - A. Cybernetic-Systems Paradigm 309
 - B. The Decision-Making Paradigm 320

- IV. The Paradigms in Industrial-Organizational Psychological Theories of Self-Regulation 324
 - A. Goal-Setting Theory 324
 - B. Social Cognitive Theory 324
 - C. Action Theory 326
 - D. Summary 328
 - V. Merging the Paradigms 328
 - A. Learning in the Action Hierarchy 328
 - B. Gates and Modes of Operation 331
 - C. Some Data 333
- VI. Conclusion 335 References 336

SELF-REGULATION AND HEALTH BEHAVIOR: THE HEALTH BEHAVIOR GOAL MODEL

STAN MAES AND WINIFRED GEBHARDT

- I. Introduction 343
- II. Current Health Behavior Models and Self-Regulation 345
- III. Self-Regulation and the Personal Goal Structure 350
- IV. Goal Alignment, Goal Conflict, and Goal Balance 352
- V. Goal Setting and Goal Orientation 353
- VI. Goals, Beliefs, and Emotions 355
- VII. The Self-Regulation Process 355
- VIII. The Health Behavior Goal Model 357
- IX. Conclusion and Directions for Future Research 363 References 367

12

REGULATION, SELF-REGULATION, AND CONSTRUCTION OF THE SELF IN THE MAINTENANCE OF PHYSICAL HEALTH

SUSAN BROWNLEE, HOWARD LEVENTHAL, AND ELAINE A. LEVENTHAL

I. The Self-Regulation Theme 369

CONTENTS XIII

II. Problem Solving, Self-Regulation, and Regulation of the Self 370 A. Dimensions along Which Problem Solving Shades into Self-Regulation and Regulation of the Self 371

- III. Modeling Problem Solving, Self-Regulation, and Self-Construction 373
- A. The Origins of the Common-Sense Model 376 IV. Illness Cognition and Control Theory 382
- A. The Substance of Common-Sense Modeling 384

 V. Coping Procedures: Generalized Factors versus If—Then Rules That Integrate Representations, Procedures, and Appraisals
- VI. The Self System 393
 - A. Self as a Factor that Underlies and Moderates the Problem Space 394
 - B. Redefining and Reorganizing the Self and Modifying Its Procedures 398
 - C. The Social Environment 402
- VII. Summary and Concluding Comments 407 References 409

SELF-REGULATED LEARNING: FINDING A BALANCE BETWEEN LEARNING GOALS AND EGO-PROTECTIVE GOALS

MONIQUE BOEKAERTS AND MARKKU NIEMIVIRTA

- I. Introduction 417
- II. What Turns a Potential Learning Opportunity into a Situation that the Student Identifies as Such?
 - A. When Opportunity and Felt Necessity Coincide 419
 - B. Goals Viewed as Knowledge Structures that Guide Behavior 421
- III. Self-Regulated Learning Originates in the Identification, Interpretation, and Appraisal of an Opportunity to Learn 423
 - A. Identification of a Learning Situation 424
 - B. Interpretation and Appraisal 426
 - C. The Model of Adaptable Learning: Finding a Balance between Parallel Goals 427
- IV. Goal Setting: An Essential Aspect of Self-Regulated Learning

 A. Curtailed Goal Paths 433

 - B. Goal Setting Based on Task-Focused and Self-Focused Interpretation 436

ΧIV

- V. Self-Regulated Learning Implies Goal Striving 439
 - A. Implementation Intentions 439
 - B. Dealing with Strategy Failure 440
 - C. Curtailed Goal Striving Should Not Be Equated with Failure of Self-Regulation 442
- VI. Conclusions and Future Directions 445
 References 446

14

THE ROLE OF GOAL ORIENTATION IN SELF-REGULATED LEARNING

PAUL R. PINTRICH

- I. A General Framework for Self-Regulated Learning 452
 - A. Regulation of Cognition 456
 - B. Regulation of Motivation and Affect 461
 - C. Regulation of Behavior 466
 - D. Regulation of Context 469
- II. Goal Orientation and Self-Regulated Learning 472
 - A. Models of Goal Orientation 474
 - B. Mastery Goals and Self-Regulated Learning 479
 - C. Performance Goals and Self-Regulated Learning 484
- III. Conclusions and Future Directions for

Theory and Research 489

References 494

15

MOTIVATION AND ACTION IN SELF-REGULATED LEARNING

FALKO RHEINBERG, REGINA VOLLMEYER,
AND WOLFRAM ROLLETT

- I. Introduction and Conceptual Framework 503
- II. An Action Model for the Prediction of Learning Motivation 507
 - A. Research Strategy 507
 - B. A Cognitive Model of Motivation in Self-Regulated Learning 508

- C. Consequences for Enhancing Motivation in Classrooms 512
- D. Activity-Related Incentives 513
- E. Volitional Aspects of Self-Regulated Learning 516
- III. Motivation, Learning, and Performance 519
 - A. Motivational Influences during the Learning Process: Topic Interest and Text Learning 520
 - B. Self-Regulated Learning with a Complex Computer-Simulated System 520
- IV. Two Aims for Further Research 523
 - A. Search for Mediating Variables in Different Situations and Learning Tasks 523
 - B. How to Overcome Aversive Learning Activities 524
 References 525

MEASURING SELF-REGULATED LEARNING

PHILIP H. WINNE AND NANCY E. PERRY

- I. Measuring Intervenes in an Environment 532
- II. Measurements of Self-Regulated Learning Reflect a Model of Self-Regulated Learning 533
 - A. Components of Self-Regulated Learning 533
 - B. Self-Regulated Learning as Aptitude 534
 - C. Self-Regulated Learning as Event 535
 - D. The Self-Regulated Learning Model of Winne and Hadwin 536
 - E. Summary and Prelude to Measurements of Self-Regulated Learning 541
- III. Protocols for Measuring Self-Regulated Learning 541
 - A. Measuring Self-Regulated Learning as an Aptitude 542
 - B. Measuring Self-Regulated Learning as an Event 549
- IV. Issues in Measuring Self-Regulated Learning 555
 - A. Targets for Measurement 555
 - B. Metrics 556
 - C. Sampling 558
 - D. Technical Issues 560
 - E. Utility 561
 - V. Conclusions and Future Directions 562 References 564

PART III

INTERVENTIONS AND APPLICATIONS OF SELF-REGULATION THEORY AND RESEARCH

17

SELF-REGULATION AND DISTRESS IN CLINICAL PSYCHOLOGY

NORMAN S. ENDLER AND NANCY L. KOCOVSKI

T	Introduction	569
1.	muducuom	$ \omega \omega \omega$

- II. Self-Regulation and Addictive Behaviors 572
 - A. Goal Setting and Addictive Behaviors 573
 - B. Self-Monitoring and Addictive Behaviors 574
 - C. Self-Evaluation and Addictive Behaviors 575
 - D. Self-Reinforcement and Addictive Behaviors 576
 - E. Implications for Treatment 577
- III. Self-Regulation and Health 578
 - A. Goal Setting and Health 579
 - B. Self-Monitoring and Health 580
 - C. Self-Evaluation and Health 580
 - D. Self-Reinforcement and Health 581
 - E. Implications for Treatment 581
- IV. Self-Regulation and Social Anxiety 584
 - A. Goal Setting and Social Anxiety 585
 - B. Self-Monitoring and Social Anxiety 586
 - C. Self-Evaluation and Social Anxiety 586
 - D. Self-Reinforcement and Social Anxiety 587
 - E. Implications for Treatment 587
 - V. Self-Regulation and Depression 588
 - A. Goal Setting and Depression 588
 - B. Self-Monitoring and Depression 589
 - C. Self-Evaluation and Depression 589
 - D. Self-Reinforcement and Depression 590
 - E. Implications for Treatment 590
- VI. Self-Regulation and Therapy 591
- VII. Summary and Conclusions 592 References 593

SELF-MANAGEMENT OF CHRONIC ILLNESS

THOMAS L. CREER

~	T .	1 . *	C04
I.	Int	roduction	601
1.	1111	TOUTOUT	001

- II. Characteristics of Chronic Illness 602
 - A. Characteristics 603
 - B. Psychological Factors 603
 - C. Treatment Considerations 604
- III. Treatment of Chronic Illness 605
 - A. Explicit Plans and Guidelines 605
 - B. Practice Redesign 605
 - C. Clinical Expertise 606
 - D. Information 606
 - E. Patient Education 606
- IV. Self-Management: Setting the Stage 606
 - A. Self-Regulation or Self-Management? 607
 - B. Recruitment of Staff 608
 - C. Identification and Referral of Potential Subjects 608
 - D. Recruitment of Subjects 609
 - E. Expectancies 609
 - F. Racial and Cultural Differences 612
 - G. Task Demands 612
 - V. Processes of Self-Management 613
 - A. Goal Selection 613
 - B. Information Collection 614
 - C. Information Processing and Evaluation 615
 - D. Decision Making 616
 - E. Action 617
 - F. Self-Reaction 617
- VI. Discussion 618
 - A. Development and Application of Self-Management Programs for Chronic Illness 618
 - B. Recruitment and Retention of Patients in a Self-Management Program 619
 - C. Maintenance of Self-Management Skills 623
- VII. Future Directions and Conclusions 624 References 626

SELF-REGULATION INTERVENTIONS WITH A FOCUS ON LEARNING STRATEGIES

CLAIRE ELLEN WEINSTEIN, JENEFER HUSMAN, AND DOUGLAS R. DIERKING

- I. Historical Overview 728
- II. Learning Strategies Can Be Modified or Learned 728
- III. The Nature of Strategies and Strategy Instruction 730
- IV. Types of Learning Strategies and Their Relationship to Other Strategic Learning Components 731
 - V. Model of Strategic Learning 733
- VI. Types of Strategy Instruction and Their Effectiveness 733
- VII. Important Components of Adjunct Courses 737
- VIII. The Nature and Impact of a Course in Strategic Learning at the University of Texas 738
 - IX. Future Directions for Learning Strategies Research 743
 References 744

23

SELF-REGULATION: DIRECTIONS AND CHALLENGES FOR FUTURE RESEARCH

MOSHE ZEIDNER, MONIQUE BOEKAERTS, AND PAUL R. PINTRICH

- I. Developing a Tractable Conceptual Foundation and Consistent
 Nomenclature of Self-Regulation Constructs 750
- II. Clarifying Self-Regulation Structure and Processes 753
- III. Mapping Out the Nomological Network 755
- IV. Construction of More Refined Models 756
- V. Refining Measurement of Self-Regulation Constructs 757
- VI. Improving Research Methodology 759
- VII. Exploring Interactions between Environment and Self-Regulation 761
- VIII. Acquisition and Transmission of Self-Regulatory Skills 763
 - IX. Examining Developmental Differences in Self-Regulatory Skills 764
 - X. Examining Individual Differences in Self-Regulatory Skills 764
 - XI. Applications 765
- XII. Training and Promotion of Self-Regulatory Concepts 766 References 768