

# The Long Process of Development

*Building Markets and States in  
Pre-industrial England, Spain, and  
Their Colonies*

**JERRY F. HOUGH**

Duke University

**ROBIN GRIER**

University of Oklahoma



**CAMBRIDGE**  
UNIVERSITY PRESS

## Contents

|  |         |
|--|---------|
| <i>List of Tables and Figures</i>  | page vi |
| <i>Monarchs, 1037–1833</i>   | vii     |
| Introduction   | 1       |
| 1. The Collective Action Difficulties of Creating an Effective State                                   | 34      |
| 2. The Pre-State of England and Spain: The Importance of Manmade Geography                             | 65      |
| 3. The Early State in England and Spain  | 101     |
| 4. The Minimally Effective State: England, Tax Revenue, and Colonization                               | 137     |
| 5. Spanish Colonial Policy and the Transition to the Minimally Effective State                         | 170     |
| 6. A Dominant Coalition in Transition: England and the Rise of the Merchant – Navy Alliance after 1600 | 203     |
| 7. The English Colonies  | 243     |
| 8. Colonial Mexico   | 274     |
| 9. The Collective Action Problems of the Formation of the United States                                | 305     |
| 10. The Collective Action Problems of the Formation of Mexico  | 342     |
| 11. The Implications for Development Theory  | 380     |
| <i>References</i>  | 409     |
| <i>Index</i>   | 437     |