

Interorganizational Coordination:

THEORY, RESEARCH, AND IMPLEMENTATION

DAVID L. ROGERS
DAVID A. WHETTEN
and Associates

TECHNISCHE HOCHSCHULE DARMSTADT	
Fachbereich 1	
<u>Gesamtbibliothek</u>	
<u>Betriebswirtschaftslehre</u>	
Inventar-Nr. :	37.919
Abstell-Nr. :	A 15/819
Sachgebiete :	1.3.3

IOWA STATE UNIVERSITY PRESS
Ames

C O N T E N T S

Preface	vii
---------	-----

I: ANALYTICAL OVERVIEW

1: Objectives and Issues: Setting the Stage <i>David A. Whetten</i>	3
2: Definitions and Models <i>Charles L. Mulford and David L. Rogers</i>	9
3: The Historical Development <i>David L. Rogers and Charles L. Mulford</i>	32
4: Antecedents <i>Burton P. Halpert</i>	54
5: Consequences <i>David L. Rogers and Charles L. Mulford</i>	73

II: SPECIAL TOPICS

6: Issues in Conducting Research <i>David A. Whetten</i>	97
7: Approaches to Training <i>Charles L. Mulford and David L. Rogers</i>	122
8: A Framework for Policy Analysis <i>J. Kenneth Benson</i>	137
9: Reflections and Synthesis: New Directions <i>David L. Rogers</i>	177
Works Cited	186
Index	203