

Perceptions and
Behavior in
Soviet Foreign Policy

•

RICHARD K. HERRMANN

UNIVERSITY OF PITTSBURGH PRESS

Contents

Tables xi

Figures xiii

List of Acronyms xv

Acknowledgments xvii

Introduction xix

1. American Perceptions of Soviet Foreign Policy: Three Theories 3
2. Inferring Perceptions in Foreign Policy Research: A Theoretical Approach 22
3. Soviet Perceptions and Foreign Policy, 1967 50
4. Soviet Perceptions and Foreign Policy, 1972 75
5. Soviet Perceptions and Foreign Policy, 1979 114
6. Theories of Motivation and Soviet Foreign Policy 166

Notes 203

Bibliography 249

Index 263