

HANDBOOK OF ENTREPRENEURSHIP RESEARCH

An Interdisciplinary Survey and Introduction

Edited by

ZOLTAN J. ACS

University of Baltimore, U.S.A.

and

DAVID B. AUDRETSCH

Indiana University, U.S.A.



Table of Contents

	Preface	ix
	List of Contributors	хì
	The International Award for Entrepreneurship and Small Business Research Anders Lundstrom	χv
Part I	Introduction to Entrepreneurship	
1.	Editors' Introduction Zoltan J. Acs and David B. Audretsch	3
2.	Entrepreneurship: The Past, the Present, the Future Arnold Cooper	21
Part II	The Entrepreneurial Process	
3.	Risk and Uncertainty Sharon Gifford	37
4.	Innovation and Technological Change Zoltan J. Acs and David B. Audretsch	55
5.	Market Processes and Entrepreneurial Studies Roger Koppl and Maria Minniti	81
Part III	Opportunity and the Nature of Exploitation	
6.	The Cognitive Psychology of Entrepreneurship Norris F. Krueger Jr.	105
7.	Three Views of Entrepreneurial Opportunity Saras D. Sarasvathy, Nicholas Dew, S. Ramakrishna Velamuri and Sankaran Venkataraman	141
8.	The Individual-Opportunity Nexus Scott Shape and Ionathan Eckhardt	161

Part IV	The Emergence of New Ventures	
9.	Entrepreneurial Behaviour and Firm Organizing Processes William B. Gartner and Nancy M. Carter	195
10.	Entrepreneurship, Business Culture and the Theory of the Firm Mark Casson	223
11.	Resources and Hierarchies: Intersections between Entre- preneurship and Business Strategy Sharon A. Alvarez	247
Part V	Financing the New Venture	
12.	Equity Financing Paul Gompers and Joshua Lerner	267
13.	Small Business and Debt Finance Allen N. Berger and Gregory F. Udell	299
Part VI	The Social Context	
14.	The Social Psychology of Entrepreneurial Behaviour Kelly G. Shaver	331
15.	Entrepreneurship as Social Construction: A Multi-level Evolutionary Approach Howard E. Aldrich and Martha Martinez	359
16.	Entrepreneurship, Networks and Geographies Patricia H. Thornton and Katherine H. Flynn	401
Part VII	Entrepreneurship, Economic Growth and Policy	
17.	The Impact of Entrepreneurship on Economic Growth Martin A. Carree and A. Roy Thurik	437
18.	Entrepreneurship, Small and Medium Sized Enterprises and Public Policies David J. Storey	473
Part VIII	Epilogue	
19.	Connecting the Study of Entrepreneurship and Theories of Capitalist Progress. An Epilogue Rita Gunther McGrath	515
	T. dim	533
	Index	33.